

[REDACTED]
Birmingham, Alabama 35226
August 23, 1993

Mr. Ross Perot
6606 L. B. J. Freeway, Suite 150
Dallas, Texas 75240

Dear Mr. Perot,

I watched and heard you during the two and one half hour C-SPAN program August 19th and again on August 20th. I am 82 years old and retired with time to watch such TV programs. I believe many of them are informative and with C-SPAN usually objective. I note that you are participating in numerous TV programs on C-SPAN but also on paid TV which you told us cost you as much as \$500,000 for thirty minutes.

You are a very wealthy man and make know bones about it. You have apparently reached that point in your life where what you do must have a greater purpose than just increasing your wealth. You have and still do pursue the MIA problem. Military and a willingness to serve one's country means much to you. Now you are on still a larger crusade. Organize the American people, that is voting citizens, to take back the government from politicians that you believe to be sincere but much less than required to cope with what has happened to the federal government in Washington D. C. Not necessarily corrupt but inept. That private and special interest other than what the people want and need have to much influence on what the politicians do. Therefore the "UNITED WE STAND". This makes sense. It is a noble but very difficult thing to accomplish. It will take patience and a tremendous effort and with many millions of the voting citizens joining you. You are well on your way. You have demonstrated your sincerity and hopefully there will not be another family related incident to cause you to waver this time. Good luck.

You are a truly remarkable person. An American and patriot to the core. Tremendously successful as a business man and yet though extremely confident in yourself and your abilities sensitive to others, willing to give credit to those who have and are working for you for your success and able to recognize and accept that there are more important things than money and what it can buy. You appear to realize that money cannot buy love, family, health, happiness in the true sense or the inner man and his or her destiny in the eternal.

I do not believe nor do I believe that you think you have all the answers to our nation's many serious economic and social problems. You do define however what many of the economic problems are and the cause of such problems. You realize how complex these are and how difficult for the average citizen to understand the problems or the causes. Your frankness and charts are helpful. Your books are also helpful and we look forward to the third book.

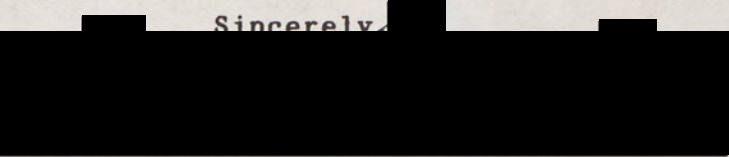
It was interesting to have the opportunity to see your office and all the things that you have kept and displayed so excellently. Most have some significant relationship to what you believe as a business man and as a person.

Your reply to Brian Lamb as to what would you do as the President should the citizens you are thru "UNITED WE STAND" organizing put you in such a position was also very interesting. You certainly recognize that it is the system deeply ingrained in the federal government in Washington D.C. that has defeated many who also wanted to do what you said you would do. It is not a question of just knowing what should be done but getting such done. You define many of the underlying problems but also have many before you and yet no one has succeeded in getting such done. You have identified some differences in your proposal. You are not a politician. You do not need the office for money or prestige. You have both. You propose to bring into the federal government men and women that are the best and interested in only serving their country not seeking power, fulfill their ego, or want "hands on the helm of the ship of State". You will not judge or appoint such people on the basis of party, Republican, Democratic or Independent. More important if those working with you will not or cannot do what must be done and this makes reference to members of Congress than you plan to get what must be done by going directly to the people. Good. One question? Do the American people know what must and should be done and how to do it? This question must be answered.

I will join "UNITED WE STAND". I will continue to monitor as best that I can what the organization says and does. I will continue to listen to all you have to say. I will continue writing my essays and letters to those in Congress, TV personnel and to the written media. I hope to be here for both the 1994 and 1996 elections. If so I will be monitoring them to see if the American people are really interested and know what should and can be done to resolve some of our serious economic and social problems. What changes the "UNITED WE STAND" makes. I feel you will do your part. It is what the

American people will do that concerns me.

Sincerely,



P.S. I write many essays and letters. Mail most file away the others. Enclosed are three of the more recent that may have some merit for those considering the trade agreement with Mexico and the proposed new health care program. "A LEVEL PLAYING FIELD", "HEALTH CARE" and "TO WHOM IT MAY CONCERN".

CC: Brian Lamb
"UNITED WE STAND"

TRADE

A LEVEL PLAYING FIELD

There is much talk today about domestic, international and global trade. In these debates the necessity for a level playing field is usually the bottom line.

What is a level playing field for such trade? It must be based on products and services of the best quality offered for sale that are produced and manufactured with the best efficiency under standards that are the same for all those participating in the trade.

Such standards must include wages, salaries, government rules regulations and taxes, environmental and pollution controls, standards of living and humanitarian concerns and practices.

Can such a level field be defined and implemented?

Certainly difficult if not impossible. It can be done if all participants are serious about fair competition and are willing to let the best performance govern.

What standards?

1. A standard minimum wage and salaries that recognize on a graduating scale talent, experience and responsibility.
2. Identified standards for products and services.
3. A basis of establishing products and services standards for all participants.
4. Establish tariffs to be levied based solely on any differences between actual standards between participants.
5. A participant who does not meet the standards set cannot trade in the international market covered by the standards.

What would such a level playing field mean?

To demonstrate let us consider the trade between the USA and Japan. There has been and continues to be a very large trade imbalance in favor of Japan. Quality of products and services has in some instances been the reason for such imbalance but

also the lack of a level playing field. The standards mentioned above are not the same. Another factor is culture which must be considered but its effect on trade being fair very difficult to establish.

What would a level playing field require?

1. Differences in wages and salaries paid in the USA and Japan would be recognized and such difference off set by a tariff levied against the participant who did not comply with the standard. There would be no penalty for paying wages and salaries above the standard.

2. Quality of the products and services being equal means the highest and best product and service quality would be the most competitive and price would become the only basis for the buyer to consider providing reciprocity is not involved.

3. Identify and factor into any tariff all standards as they influence and control the price of products and services offered for sale by the participants in the international market.

The example is obviously too simple but does demonstrate what a true level playing field would require. Practical? Doubtful. Can it be realized in some practical format? Yes. Only when and if all participants are willing to accept that it is the quality of products and services on which competition must be based, not on the advantage or disadvantage of different standards.

What about a manufacturer of one country moving its operation into another country to take advantage of the countries lower standards? Moving companies from one country to another in the international community should be encouraged. However, the products and services sold should be sold only in the country in which they are manufactured and if traded in another country in which the approved standards are practiced then a tariff would be levied.

It appears that a new trade agreement will soon be adopted for trade between the USA, Canada and Mexico. It being approved by all concerned, especially in the USA, is concern that it is based on a level playing field. Few have serious concerns relating to Canada but there are many who question that the playing field between the USA and Mexico is level. The USA economy is at present at best fragile. We need more and better jobs which means more private investment in USA business. If any trade agreement results in further trade

imbalances between the USA and its trading partners our economy will not improve and we will no longer be the so called super power in the international community. This must not happen for the benefit of all members of the international community. For good reasons and only good reasons we must and should remain a super power.


Birmingham, Alabama 35226
August 1993

ESSAY

HEALTH CARE

President Clinton's presentation at the Governor's Conference in Tulsa, Oklahoma today was impressive. He is serious about his concern for the high cost of medical care and the need for the Nation to do something to not only control such cost but to reduce them. He is appealing for a bipartisan effort to pass required legislation for the part to be played by the Federal government recognizing that the States must have the responsibility and flexibility to manage health care programs at the State level with only a broad policy as required at the Federal level.

At the Governors Conference there appeared to be some possibility of a bipartisan effort though there was some serious concerns expressed by representatives of small business concerning the effect that the recently passed new taxes plus any additional burden placed on small business by a medical care program would have on small business and the loss of jobs.

It is obvious that if President Clinton is successful in getting a bipartisan effort the leadership and the Democratic majority in the Congress must be more willing to give the Republican minority the opportunity to participate in all legislative procedures. Committees must not dominate the legislation as Democratic majorities and the Democratic leadership in the Congress must permit all to participate and not by their power to control rules and the legislative process render it impossible for the Republicans to have any influence on the final legislation.

There appeared to be at the Governors Conference some consensus on a number of proposals for the health care changes. They include:

1. The changes must retain the quality of health care now available to the American people.
2. The changes must retain the current opportunity of the American people to choose his or her doctors and hospital and other health care facilities.
3. The unreasonably high percentage of medical health care cost currently required for administration expenses must be reduced.

4. The complex and large number of expensive providers of health care insurance must be changed and reasonably priced health care insurance made available for all Americans. Group insurance rates must be made available to everyone so as to spread more equally the cost of medical care and to minimize the need to inflate the cost of medical care to those with insurance or other income to pay for indigent medical care. All Americans must be made to realize how much medical care cost and have a responsibility to pay a fair share of such cost. There will be need for the government to subsidize some cost but a lower cost and broader insurance coverage should reduce this to the minimum.

5. The President of the American Medical Association was present at the conference and in an interview with C-SPAN said that the medical profession had much to do to reduce medical care cost. More general practice physicians and reducing to a minimum the use of so many specialist and unnecessary medical treatment. To accomplish the later some changes in legislation may be necessary to reduce the exposure physicians have to frivolous malpractice suits.

6. Federal mandates must not burden State governments in their efforts to manage health care programs and by permitting some flexibility allow for differences that are of benefit to a State because of its particular health care needs.

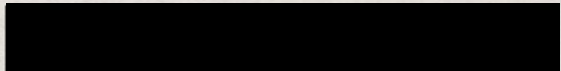
7. It was noted that in some States that health care providers especially public and for profit hospitals are already in anticipation of a federal health care program joined together to better and more efficiently utilize their facilities and eliminate duplication. This must not only be encouraged but required especially when such facilities have and are subsidized by government money.

8. The cost of medicines, drugs and most all medical supplies are in many instances more than can be justified at a reasonable profit margin. Where research and development is a major factor in such cost they should be identified and those that were developed with federal funds should not be permitted to be charged to the product cost.

9. The Governors Conference was a good source of information for the Governors and also for the American people with the C-SPAN coverage. Recognition was given to the first lady Hillary Rodam Clinton and her commission for their work which apparently has given many the opportunity to participate in

the development of the health care legislation they will recommend in September.

This essay is but one Americans effort to learn all that can and may be necessary to support those that have the responsibility to do what is essential to reduce the cost of health care and still retain the good features of our very fine health care system as it is known today. We must have and need the support of the medical profession and their very excellent expertise. The American people must and will support what must and will be done provided a good job is done of educating them to the need and what is actually proposed.


Birmingham, Alabama 35226
August 16, 1993

TO WHOM IT MAY CONCERN,

In a country of over 250,000,000 people and only one President no one can or should expect the President, his cabinet, his White House staff, the Vice President or for that matter anyone, including Hillary Rodam Clinton who have his attention and can influence him to respond to a letter or other contacts. He is just human as we are.

The President can and will respond only as it is practical for him and those who serve him to do. They will respond only when our inquires concern something they believe in perhaps even 100 percent. Seldom will they respond if our inquiry is ugly, only self serving or something they believe is not in the President's best interest personally or politically.

So why write to the President, those who serve him or Congressmen and Congresswomen or State County or local government officials?

Even though the letters or contacts made do not get the attention to whom they are addressed a staff person may very well find out at least what the subject or issue of the inquiry is about. When a sufficient number of letters or other contacts on the same subject or issue are received the staff person will usually then bring the subject or issue to the attention of the addressee.

Without a bully pulpit such as that available to those on TV and the written media have we as individual citizens have no choice but to write or make some other contact with those representing us in government. What concerns many of us is that it has come to pass that self interest, financial and political groups have to much influence on the decisions made by our representatives.

MY PLEA. Be interested in your Country and its government and those elected to represent us. Only if a very large number of us are so involved will we as individual citizens have any influence on what those elected to represent us decide to do. Do not think that you are the only one who knows it all or what is right or wrong, just be honest and sincere and take the time to learn all you can about the subjects and issues and then in a positive and constructive manner bring these to the attention of those representing us. Like prayer do not expect an immediate answer or any answer at all. What you have asked may not be in the best interest of the Country its

people and you. Be patient. You have tried your best and in the long term, if enough of us do this, it will have a positive effect.


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