

C-SPAN

Tenth Anniversary

1979-1989

Contacts:
Gene Grabowski
Kristin Wennberg
(202) 737-3220

GLENN R. JONES NAMED TO C-SPAN BOARD'S EXECUTIVE COMMITTEE

WASHINGTON, D.C., September 27 -- Glenn R. Jones, Chairman and Chief Executive Officer of Jones Intercable, Inc. and Jones Spacelink, Ltd., has been named to the nine-member Executive Committee of C-SPAN's Board of Directors.

Mr. Jones, a member of the network's board since December 1985, attended his first C-SPAN Executive Committee meeting this week in New York City.

The committee, which meets four times a year to oversee C-SPAN operations, has begun consideration of the network's budget for the 1991 fiscal year that begins next April 1.

Mr. Jones was born in Pennsylvania and has lived in Denver since 1960. He founded Jones Intercable in 1970. Based in Englewood, Colorado, it is one of the ten largest cable television operating companies in the United States. He is also the founder of Mind Extension University, the cable television network devoted to continuing education, and Galactic Radio, a cable television audio service.

Other members of the Executive Committee include Ed Allen of Intermedia Partners, John Evans of Hauser Communications, Jim Gray of Warner Cable Communications, Amos Hostetter, Jr. of Continental Cablevision, John Saeman of Medallion Partners, Gene Schneider of United Artists Entertainment, James Whitson of Sammons Enterprises, and Brian Lamb of C-SPAN.

C-SPAN is now available in 46.6 million households through 3,341 cable system affiliates nationwide and around the world via satellite. The network is privately funded and is a public service of the cable television industry.

News Release

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Jim Carlson
VP, Corp Comm
Jones Intercable
Fax - (303)
799-1644

C-SPAN

Suite 412
444 North Capitol Street, N.W.
Washington, D.C. 20001
202/737-3220

TELECOPIER TRANSMISSION

TO: Jim Carlson - Jones Intercable

FROM: Kristin Wennberg - Press Coordinator

RE: Glenn Jones Release

DATE: 9/26/89

NUMBER OF PAGES (including cover): 2

If you have any questions, or do not receive all pages, please
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NOTES/COMMENTS:

Jim-

This is the release we would like to send to the trades
this week.

If there is anything you have a question on, please call
me tomorrow at 202-737-3220. Thank you!

Regards, Kristin



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444 North Capitol Street, N.W.
Washington, D.C. 20001
202/737-3220

TELECOPIER TRANSMISSION

TO: Al Nakkula - Business Section, Rocky Mountain News

FROM: Kristin Wennberg

RE: Glenn B. Jones named to C-SPAN Executive Committee

DATE: 9/28/89

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TELECOPIER TRANSMISSION

TO: Tom Trout - Business Section, Denver Post

FROM: Kristin Wannberg

RE: Glenn B. Jones named to C-SPAN Executive Committee

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JONES INTERCABLE

FAX TRANSMITTAL

The following is being transmitted to you via our 3M EMT 9160 machine:

DOCUMENT:

Bio. of Glenn Jones

ATTENTION:

Kristin Wennberg

FROM:

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DATE:

9-26-87

NO. OF PAGES: 4 (including cover)

If you have any problems with this transmittal, please telephone us at (303) 792-3111, ext. 4039.

Thank you.

Per your request.

JONES INTERCABLE

GLENN R. JONES CHAIRMAN OF THE BOARD AND CHIEF EXECUTIVE OFFICER JONES INTERCABLE, INC.

Glenn R. Jones, often referred to as "the poet of technology," purchased his first cable television system in 1967 with \$400 borrowed against his Volkswagen. Since then, his company has become one of the ten largest cable television operators in the United States, and has been the springboard for Mr. Jones's creation of a number of innovative enterprises, among them, Mind Extension University, Galactic Radio, and the Business Learning Group for interactive video training. His pragmatic yet visionary approach to the cable business has earned him the reputation of "the entrepreneur's entrepreneur."

In 1961, the year after graduating from the University of Colorado Law School, Mr. Jones began his career in cable by representing cable companies in their acquisition efforts across the country. In 1964, excited by the political challenge of Barry Goldwater, Mr. Jones put his career on hold to run for the U.S. Congress in Colorado's First Congressional District (Denver). He was defeated, returned to lawyering in mountain towns, and set his sights on acquiring his first cable system.

That he did in 1967, when he persuaded the owner of the Georgetown, Colorado cable system to accept \$1,000 down on a purchase price of \$12,000. Mr. Jones raised the down payment by borrowing against his Volkswagen and collecting the remaining money from those of the system's 150 subscribers who had delinquent accounts.

A month later, Mr. Jones bought the Idaho Springs, Colorado cable system and persuaded the former owner to stay on as a technician. Together, they strung cable from telephone poles. "I went from lawyering," said Mr. Jones, "to working in the bucket of a bucket truck."

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-acade TV and service

→ the cable TV network devoted solely to Cont. Education via distance learning.

With his Colorado base set, Mr. Jones widened his search for systems and bought the Lake County, California system with \$50,000 of mostly borrowed money put down for the \$210,000 purchase. Again, he spent his first day as the new operator walking door-to-door collecting fees from delinquent subscribers.

Realizing that the key to success in cable was finance for the capital-intensive task of buying equipment and supporting the negative cash flows occasioned during the construction phase of new systems, Mr. Jones became the first in the industry to organize public limited partnerships to raise capital to finance cable acquisitions. In 1970, Jones Intercable, Inc. was formed to serve as the vehicle for the blind pool limited partnerships. To date, Jones limited partnerships have raised more than \$1 billion for the purchase of cable properties.

With larger competitors adapting his limited partnership financing strategy, Mr. Jones feels his innovative business approach has been further authenticated. Yet while he is deservedly pleased to see his financial foresight proved elsewhere, Mr. Jones is most enthused by the growing potential of cable television. He says, "It is exciting, walking into the future with cable. The information society is not something that is decades away. It is emerging now. Much of the information will move through the cable or optical fiber of cable television systems -- the electronic pipelines into everybody's home.

"Until now, the focus of cable television has been on entertainment distribution systems. Now we must start thinking in terms of electronic pipelines, accessing data bases and other computer-driven systems, all interconnected by satellites. In full blossom, we will be a vital link in an information revolution that will surely rival in impact last century's industrial revolution."

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Glenn R. Jones was born in 1936 in Jackson Center, Pennsylvania. He earned an undergraduate degree in economics from Allegheny College, obtained a Juris Doctor degree from the University of Colorado School of Law, and then did a stint in the U.S. Navy as a bomb disposal officer with a special designation for thermonuclear weapons. In 1985, he received an honorary Doctorate of Humane Letters (L.H.D.) from Allegheny College.

A member of the Board of Directors of the National Cable Television Association (NCTA), Mr. Jones is also a former member of the NCTA's Independent Operators Board and Rural Telecommunications and Satellite Committees. He is on the Board of Directors of The National Cable Television Center and Museum, and of C-SPAN, a satellite programming network. Mr. Jones has lived in Denver since 1960.

Mr. Jones is the author of the *Jones Dictionary of Cable Television Terminology*, as well as several volumes of poetry.
